



ASTRAL POLY TECHNIK LIMITED

CIN: L25200GJ1996PLC029134

Registered & Corporate Office: 207/1, Astral House, B/h. Rajpath Club, Off. S.G. Highway, Ahmedabad - 380 059, Gujarat, India. Phone: +91 79 6621 2000 Fax: +91 79 6621 2121 E-mail: info@astralpipes.com Website: www.astralpipes.com

20th May, 2019

BSE Limited

P J Towers Dalal Street

Mumbai - 400001

National Stock Exchange of India Limited

"Exchange Plaza"

Bandra-Kurla Complex

Bandra(E) Mumbai - 400051

Dear Sir/Madam,

| Sub: Pre | ess Re | lease. |
|----------|--------|--------|
|----------|--------|--------|

Kindly find enclosed herewith Press Release with respect to Audited Financial Results of the Company for the year ended on 31st March 2019.

We kindly request you take the same on record.

Thanking You.

Yours faithfully,

For Astral Poly Technik Limited

Krunal Bhatt

Company Secretary

Encl: a.a.

Astral Poly Technik delivers Consolidated top-line growth of 20.96% & EBDITA growth of 21.42% for 2018-19.

Ahmedabad, Gujarat- May 20, 2019 Astral Poly Technik Limited, pioneer in manufacturing of CPVC pipes & fittings announced the financial results for the Quarter and year ended on March 31, 2019.

Overview of Consolidated Results for Q4 2018-19 v/s Q4 2017-18 and 2018-19 v/s 2017-18 :

(Rs. In Mn)

| Particulars | Q4 2018-19 | Q4 2017-18 | % Change | 2018-19 | 2017-18 | % Change |
|---|------------|------------|-------------|---------|---------|-------------|
| Revenue from operations (Gross of Excise and GST) | 9,105 | 7,527 | 20.96% | 29,413 | 24,016 | 22.47% |
| Less : Excise duty/GST | 1,358 | 1,139 | | 4,340 | 3,287 | |
| Revenue from operations (net) | 7,747 | 6,388 | 21.27% | 25,073 | 20,729 | 20.96% |
| EBDITA | 1,199 | 1,196 | 0.25% | 3,968 | 3,268 | 21.42% |
| EBDITA (% of net sales) | 15.48% | 18.72% | | 15.83% | 15.77% | |
| PBT | 916 | 953 | -3.88% | 2,834 | 2,481 | 14.23% |
| PBT (% of net sales) | 11.82% | 14.92% | | 11.30% | 11.97% | |
| PAT (Before OCI) | 625 | 653 | -4.29% | 1,973 | 1,757 | 12.29% |
| PAT (% of net sales) | 8.07% | 10.22% | | 7.87% | 8.48% | |
| Cash Profit | 849 | 805 | 5.47% | 2,788 | 2,328 | 19.76% |
| Cash Profit (% of net sales) | 10.96% | 12.60% | _ | 11.12% | 11.23% | _ |
| Basic / Diluted EPS (In Rs.) | 5.17 | 5.42 | -4.61% | 16.27 | 14.62 | 11.29% |

Overview of Standalone Results for Q4 2018-19 v/s Q4 2017-18 and 2018-19 v/s 2017-18 :

(Rs. In Mn)

| Particulars | Q4 2018-19 | Q4 2017-18 | % Change | 2018-19 | 2017-18 | % Change |
|---|------------|------------|-------------|----------|----------|-------------|
| Revenue from operations (Gross of Excise and GST) | 7,201 | 5,877 | 22.53% | 22,749 | 18,454 | 23.27% |
| Less : Excise duty/GST | 1,145 | 936 | | 3,592 | 2,635 | |
| Revenue from operations (net) | 6,056 | 4,941 | 22.57% | 19,157 | 15,819 | 21.10% |
| EBDITA | 977 | 891 | 9.65% | 3,154 | 2,477 | 27.33% |
| EBDITA (% of net sales) | 16.13% | 18.03% | | 16.46% | 15.66% | |
| PBT | 728 | 665 | 9.47% | 2,182 | 1,807 | 20.75% |
| PBT (% of net sales) | 12.02% | 13.46% | | 11.39% | 11.42% | |
| PAT (Before OCI) | 469 | 438 | 7.08% | 1,415 | 1,190 | 18.91% |
| PAT (% of net sales) | 7.74% | 8.86% | | 7.39% | 7.52% | |
| Cash Profit | 655 | 559 | 17.17% | 2,086 | 1,657 | 25.89% |
| Cash Profit (% of net sales) | 10.82% | 11.31% | | 10.89% | 10.47% | |
| Basic EPS (In Rs.) | 3.90 | 3.66 | 6.56% | 11.76 | 9.94 | 18.31% |
| Installed Capacity p.a. (In M.T.) | 2,05,290 | 1,52,101 | | 2,05,290 | 1,52,101 | |
| Sales (In M.T.) | 38,877 | 31,618 | 22.96% | 1,22,988 | 1,03,991 | 18.27% |
| Production (In M.T.) | 35,887 | 29,532 | 21.52% | 1,20,821 | 1,05,753 | 14.25% |

Installed capacity, Production and Sales tonnage for FY 2018-19 and Q4 2018-19 is inclusive of Rex.

Note

1. On July 9, 2018, the company acquired 51% of equity share of Rex Polyextrusion Private Limited ("Rex"), engaged in the business of Manufacturing and supply of corrugated and other plastic piping solutions, against a consideration of Rs. 7,523 lacs paid in cash. Further, the Board has also approved the scheme of amalgamation of Rex with the Company for which the Company have issued 7,23,200 equity shares of Re.1 each fully paid up in exchange for the balance 49% of equity share of Rex. Such scheme was approved by NCLT, Ahmedabad Bench on May 2, 2019 and filed with the Registrar of Companies on May 9, 2019. The management has determined this as a subsequent adjusting event and hence, Rex has been amalagamated with effect from appointed date of July 10, 2018.

(Rs. in Mn)

| DARTICULARS | PARTICULARS Q4 2018-19 | | | | 2018-19 | | | | |
|-------------|------------------------|------|-------|--------|---------|--------|--|--|--|
| PARTICULARS | ASTRAL | REX | TOTAL | ASTRAL | REX | TOTAL | | | |
| SALES (net) | 5,514 | 542 | 6,056 | 17,771 | 1,386 | 19,157 | | | |
| EBDITA | 930 | 47 | 977 | 3,073 | 81 | 3,154 | | | |
| EBDITA % | 16.9% | 8.7% | 16.1% | 17.3% | 5.8% | 16.5% | | | |

2. Accordingly, the figures for the quarter ended December 31, 2018 has been restated, whose impact is summarised below:

Impact on standalone result:

(Rs. in Mn)

| Particulars | Earlier published | Impact due to merger | Restated |
|-------------------------|-------------------|----------------------|----------|
| Revenue from operations | 4,437 | 447 | 4,884 |
| Profit before tax | 645 | (34) | 611 |
| Profit after tax | 416 | (21) | 395 |

Impact on consolidated result:

The figures for the quarter ended December 31, 2018 has been restated to give effect of the PPA on account of amalgamation, whereby the depreciation and amortisation expenses for the quarter ended December 31, 2018 has increased by Rs. 187 lacs and consequentially, profit before tax is decreased by Rs. 187 lacs.

3. On account of the same, figures for the current year/periods are not comparable with the previous year/periods to that extent.

Key Highlights of Subsidiary Business

(Rs. In Mn)

| | RESINOVA | | | SEAL IT | | | TOTAL ADHESIVE | | |
|-------------|---------------|---------------|--------|---------------|---------------|-------|----------------|---------------|--------|
| PARTICULARS | Q4 2018-19 | Q4 2017-18 | % | Q4 2018-19 | Q4 2017-18 | % | Q4 2018-19 | Q4 2017-18 | % |
| SALES (net) | 1,310 | 1,141 | 14.8% | 527 | 405 | 30.1% | 1,837 | 1,546 | 18.8% |
| EBDITA | 206 | 290 | -29.0% | 44 | 31 | 41.9% | 250 | 321 | -22.1% |
| EBDITA % | 15.7% | 25.4% | | 8.3% | 7.7% | | 13.6% | 20.8% | |

| DADTICULARS | RESINOVA | | | SEAL IT | | | TOTAL ADHESIVE | | |
|-------------|----------|---------|-------|---------|---------|--------|----------------|---------|-------|
| PARTICULARS | 2018-19 | 2017-18 | % | 2018-19 | 2017-18 | % | 2018-19 | 2017-18 | % |
| SALES (net) | 4,370 | 3,786 | 15.4% | 1,977 | 1,479 | 33.7% | 6,347 | 5,265 | 20.6% |
| EBDITA | 675 | 732 | -7.8% | 181 | 84 | 115.5% | 856 | 816 | 4.9% |
| EBDITA % | 15.4% | 19.3% | | 9.2% | 5.7% | | 13.5% | 15.5% | |

Notes:

- 1. The company has successfully implemented SAP at newly acquired erstwhile company Rex Polyextrusion Private Limited from April 1, 2019.
- 2. The company has already purchased land to establish manufacturing facility in Bhubaneswar, Odisha (East India).

To view the results, please click on the link given below:

http://www.astralpipes.com/investorrelation.aspx

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