



Analysts' Meet

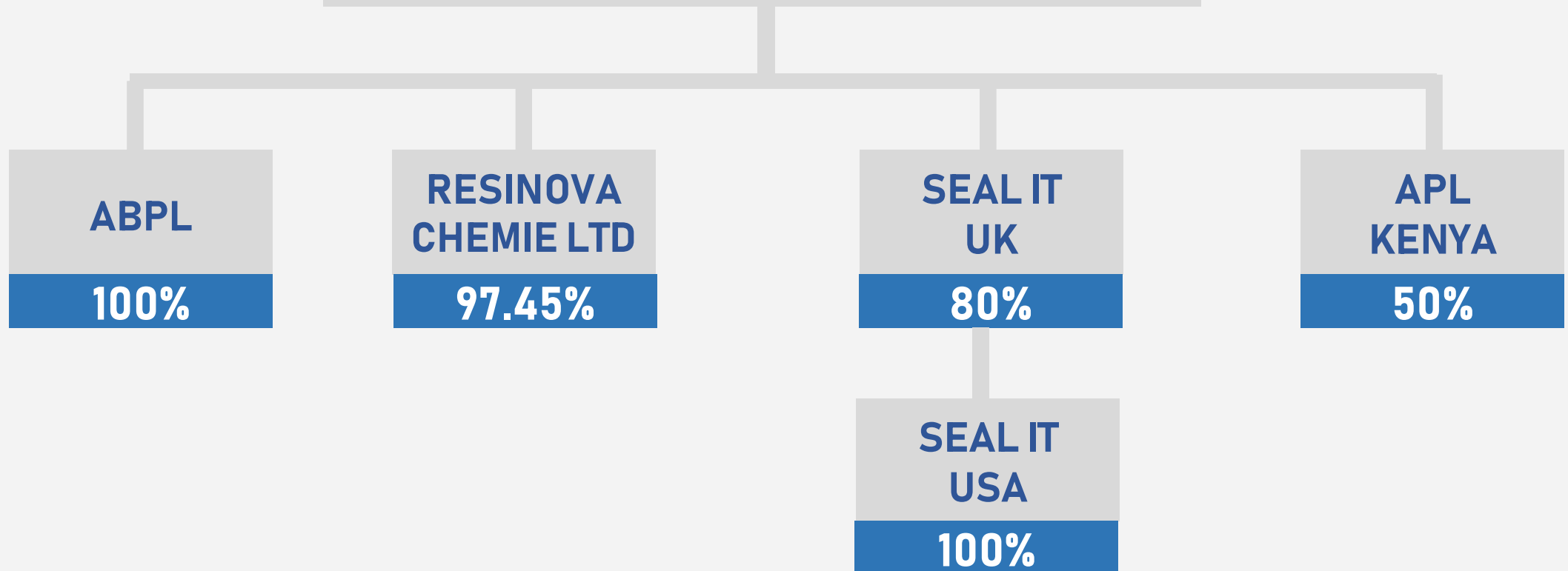
22/05/2019

Mumbai

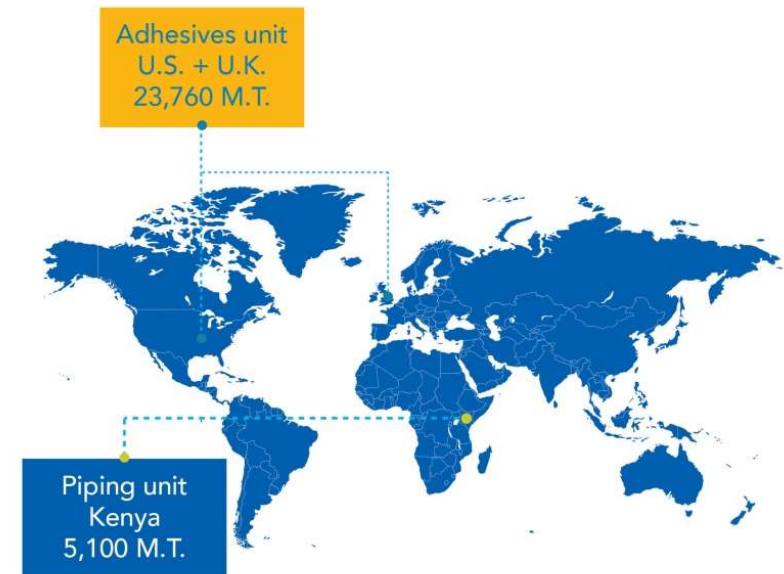
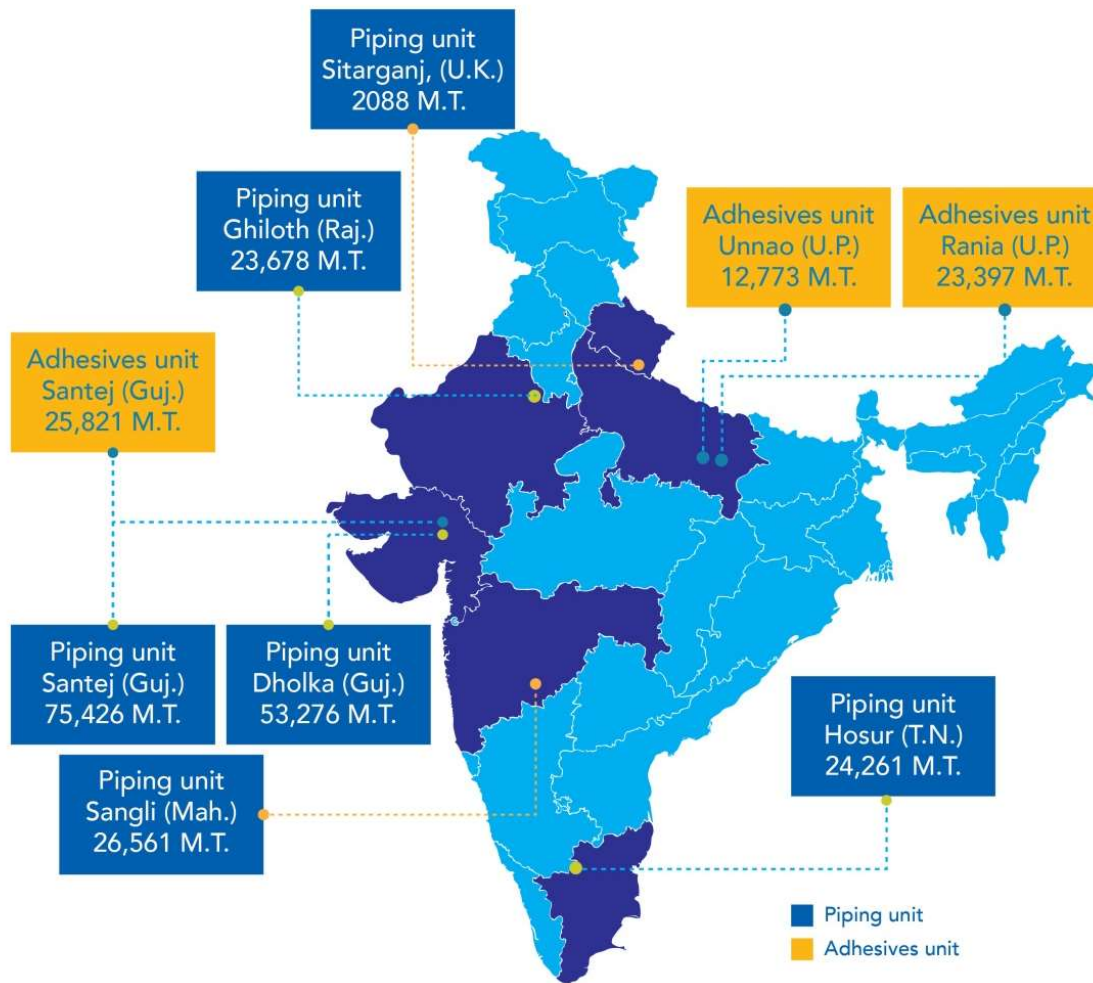
CORPORATE STRUCTURE



ASTRAL POLYTECHNIK LIMITED

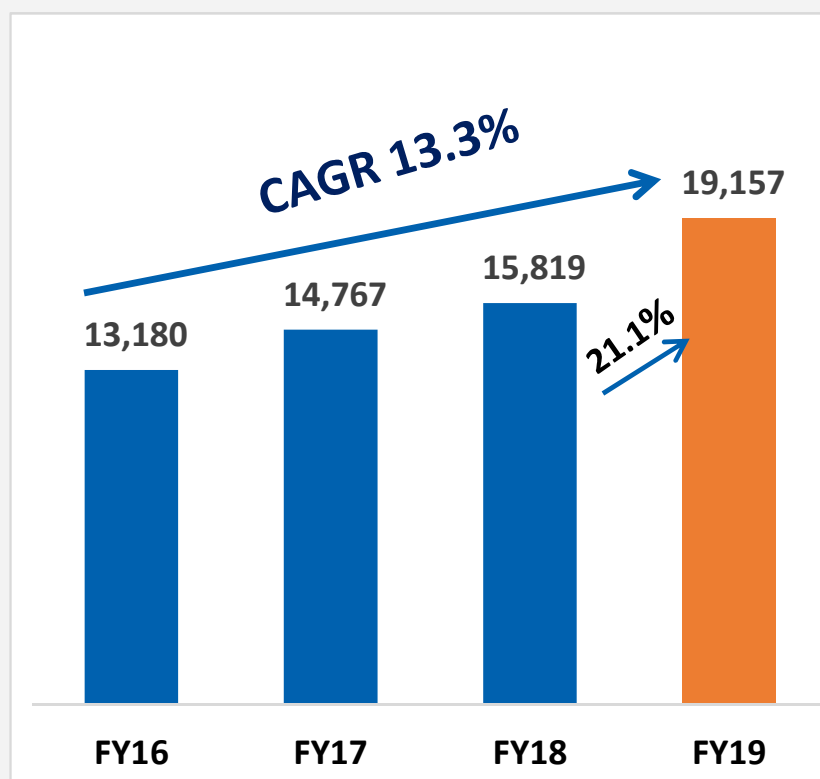


ASTRAL GROUP – PRODUCTION FACILITIES

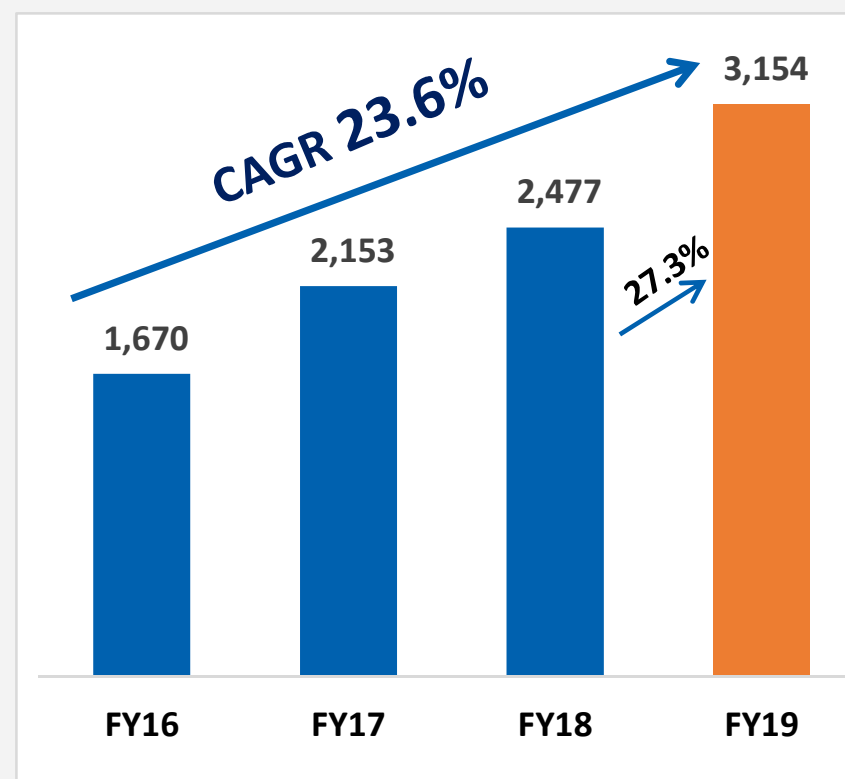


PIPING BUSINESS (INR MN.)

NET REVENUE



EBIDTA

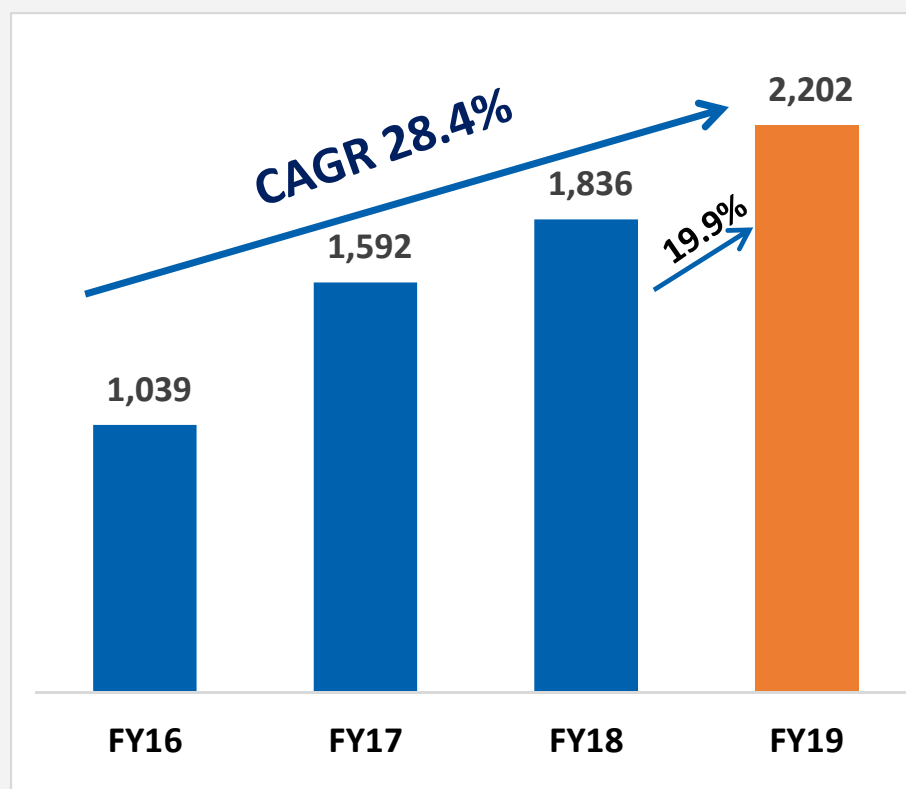


Sales of FY 18 is regrouped in compliance with Ind AS 115.

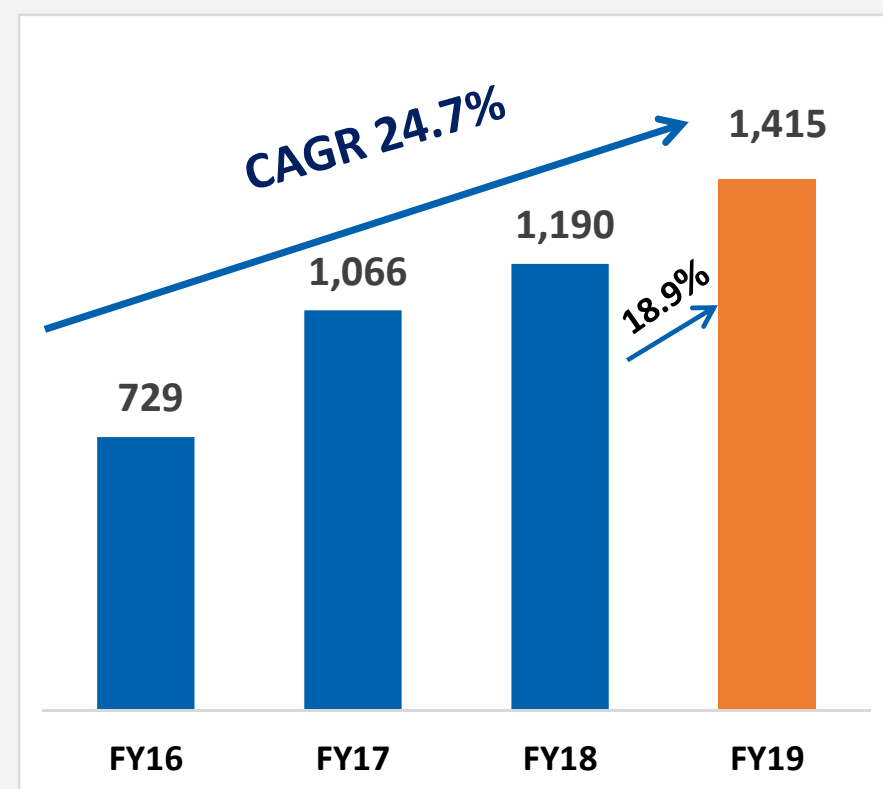
During the year 18-19, Rex Poly extrusion is amalgamated with the company w.e.f. July 10, 2018.

PIPING BUSINESS (INR MN.)

PBT (BEFORE EXCEPTIONAL ITEM)



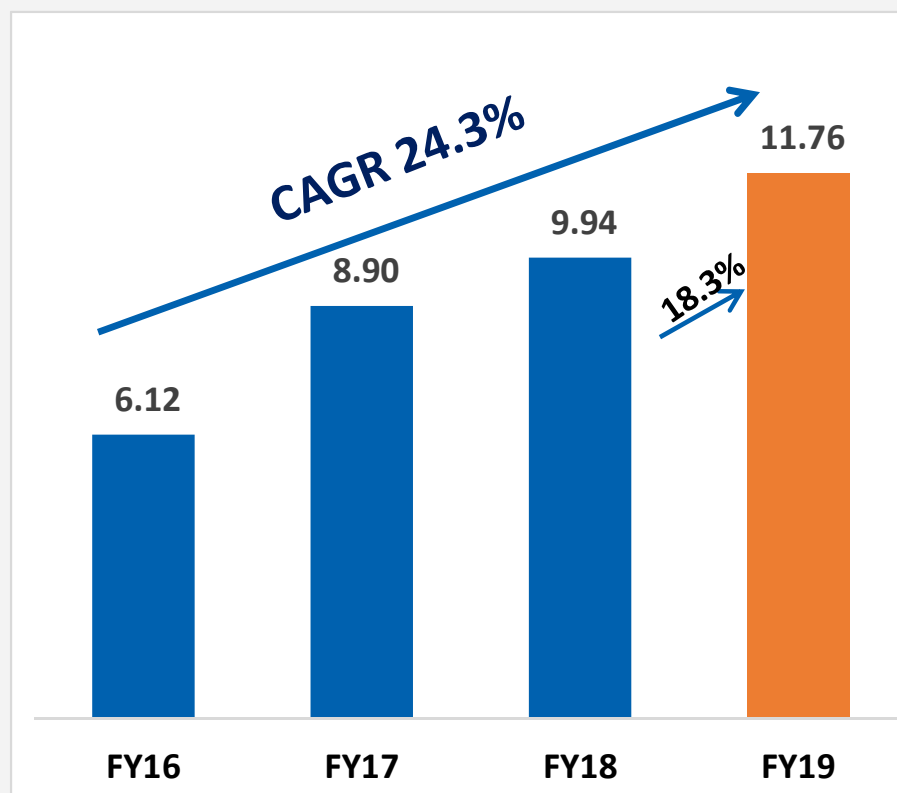
PAT



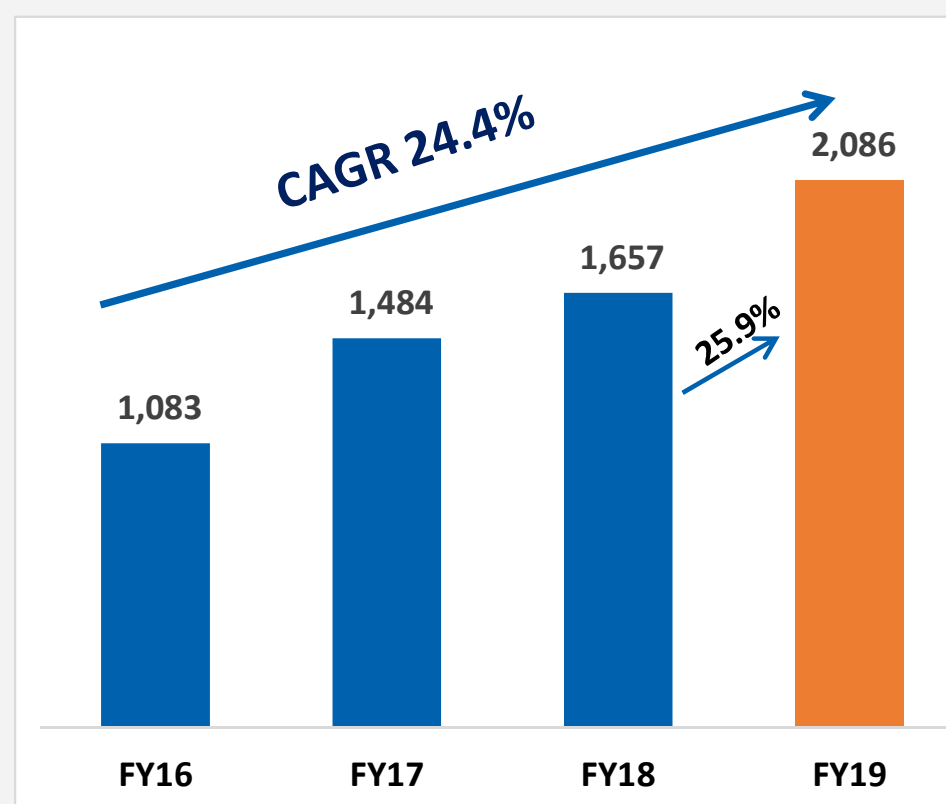
During the year 18-19, Rex Poly extrusion is amalgamated with the company w.e.f. July 10, 2018.

PIPING BUSINESS (INR MN. EXCEPT EPS)

EPS (IN INR)



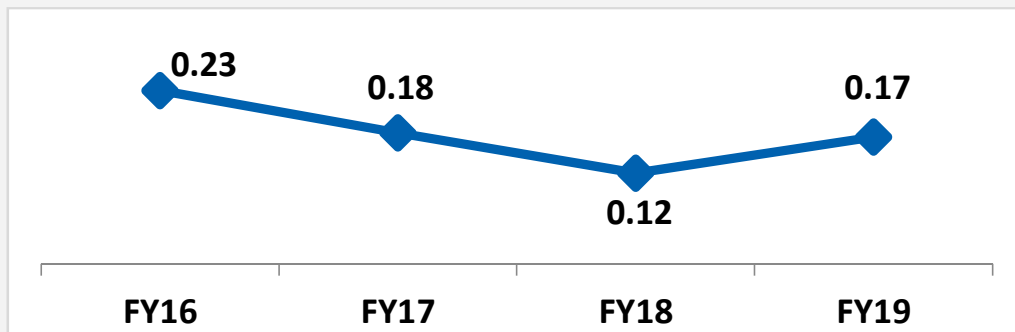
CASH PROFIT



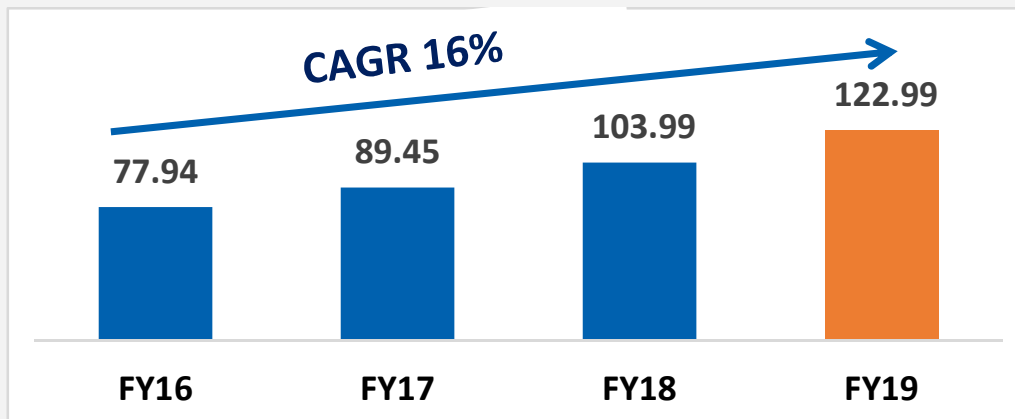
During the year 18-19, Rex Poly extrusion is amalgamated with the company w.e.f. July 10, 2018.

PIPING BUSINESS – RATIOS, CAPACITY & PRODUCTION

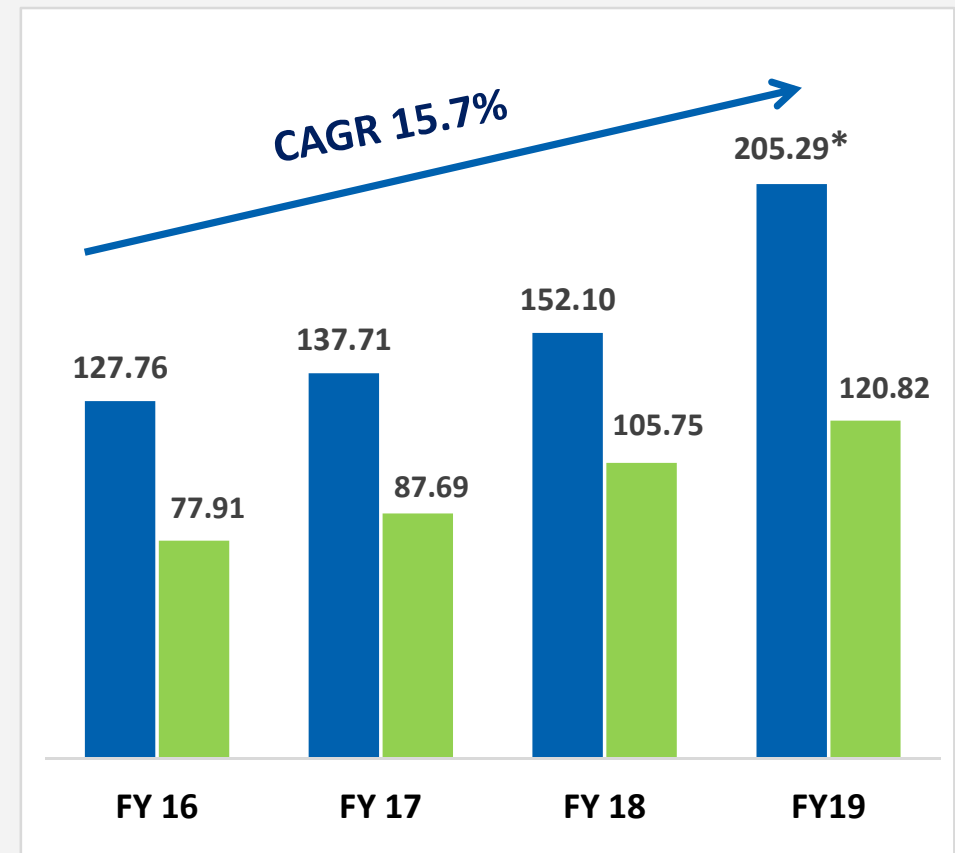
DEBT / EQUITY RATIO



SALES (IN '000 MT)



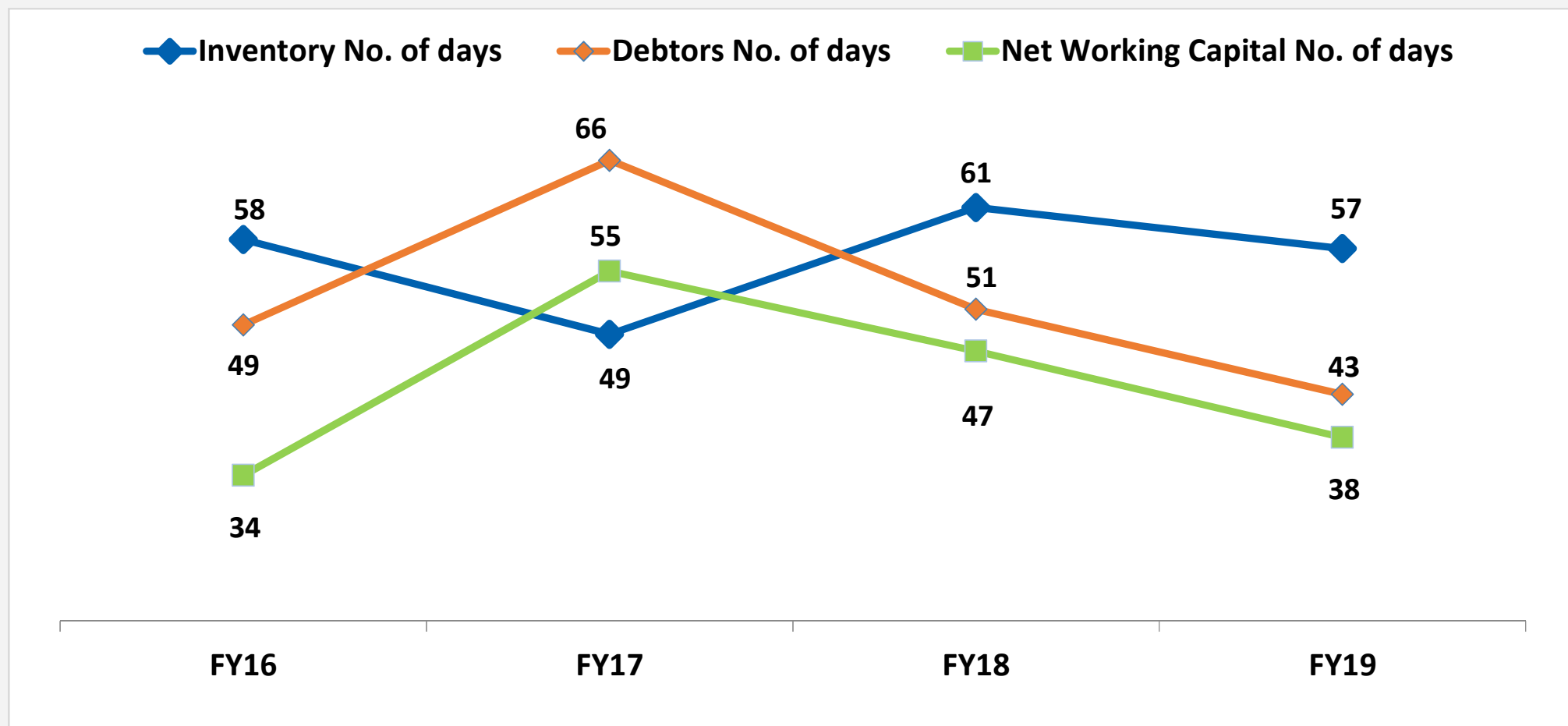
CAPACITY UTILIZATION (IN '000 MT)



During the year 18-19, Rex Poly extrusion is amalgamated with the company w.e.f. July 10, 2018.

* Installed capacity of Astral is 176,641 M.T. and Rex 28,649.M.T..

PIPING BUSINESS – WORKING CAPITAL RATIO (IN DAYS)



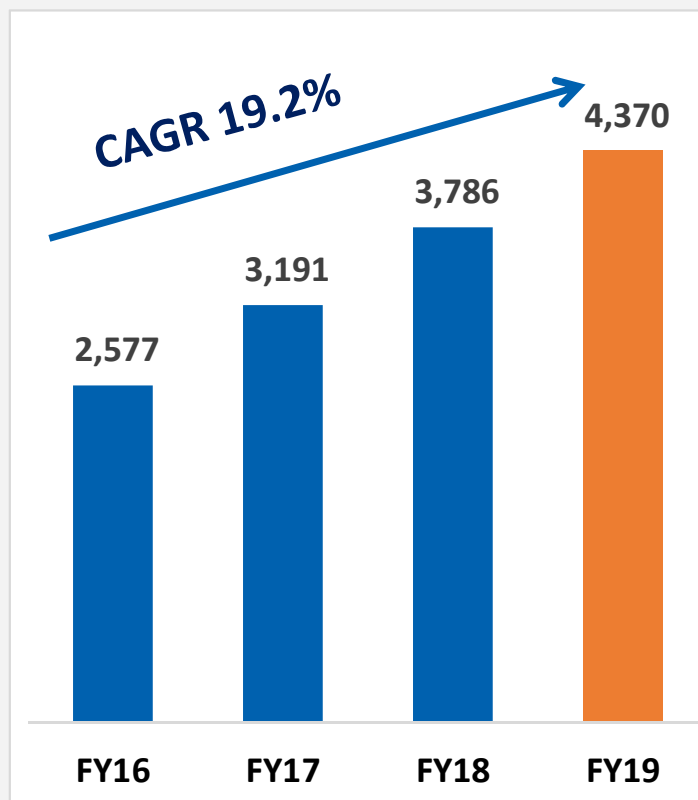
Sales of FY 18 is regrouped in compliance with Ind AS 115.

During the year 18-19, Rex Poly extrusion is amalgamated with the company w.e.f. July 10, 2018.

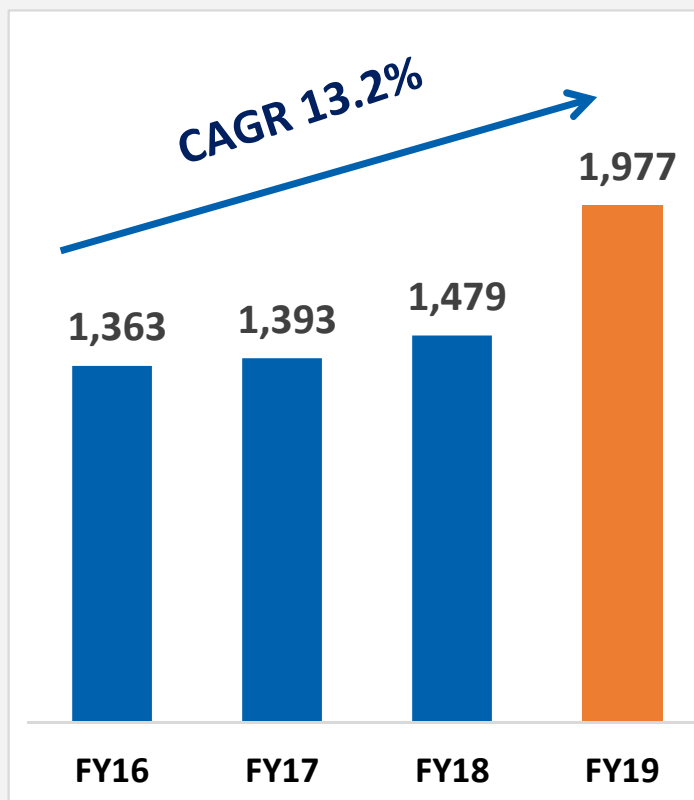
If we consider the full year sale of Rex, days for FY 19 are : Inventory – 43 days, Debtors - 32 days, Net working capital - 29 days.

ADHESIVES BUSINESS SUMMARY OF SUBSIDIARIES (INR MN.)

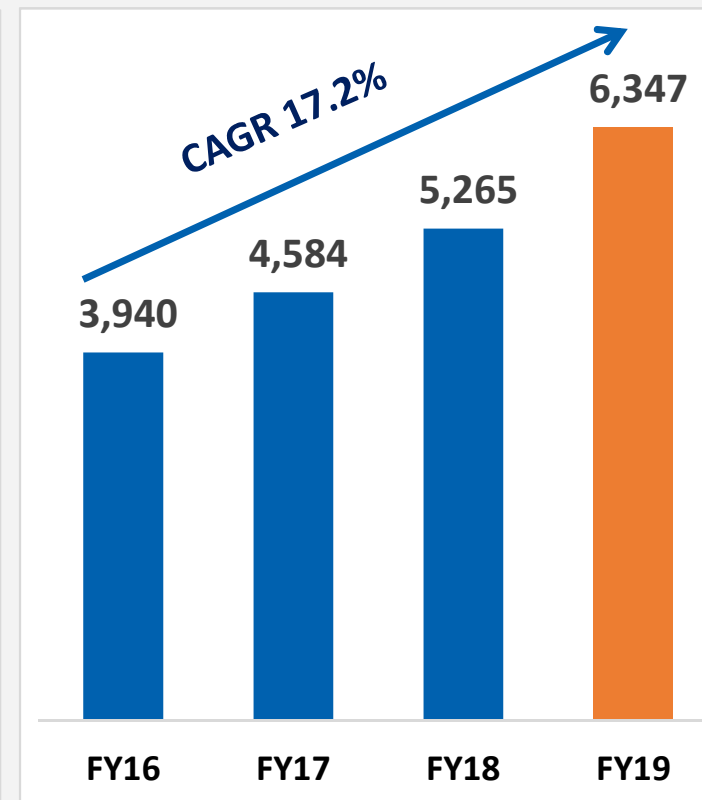
RESINOVA- NET REVENUE



SEAL IT-UK & USA NET REVENUE



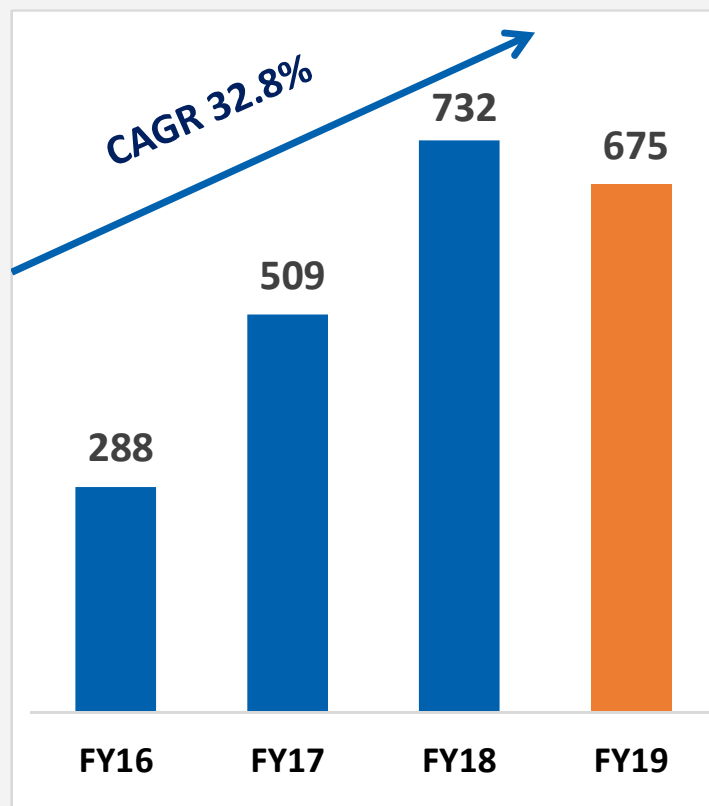
ADHESIVE TOTAL- NET REVENUE



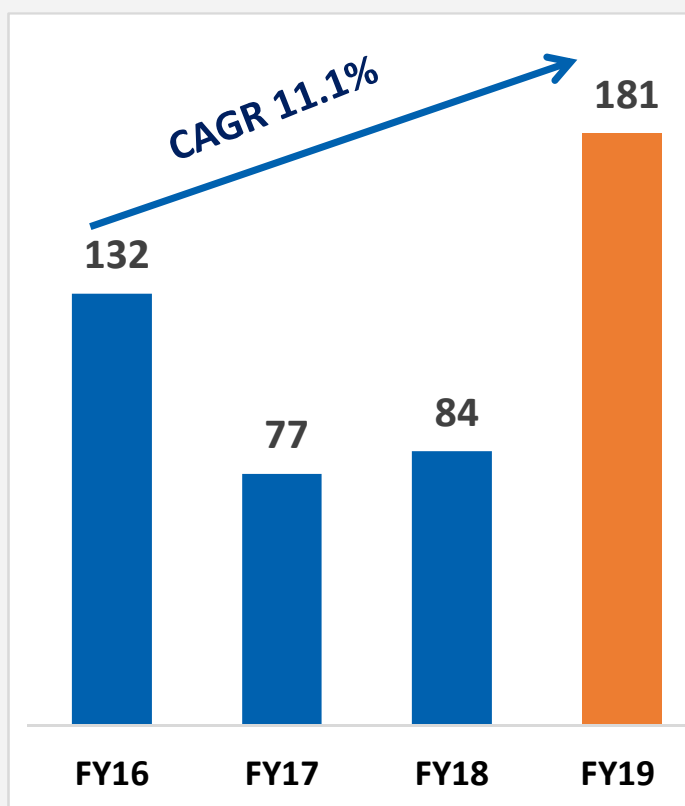
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ADHESIVES BUSINESS SUMMARY OF SUBSIDIARIES (INR MN.)

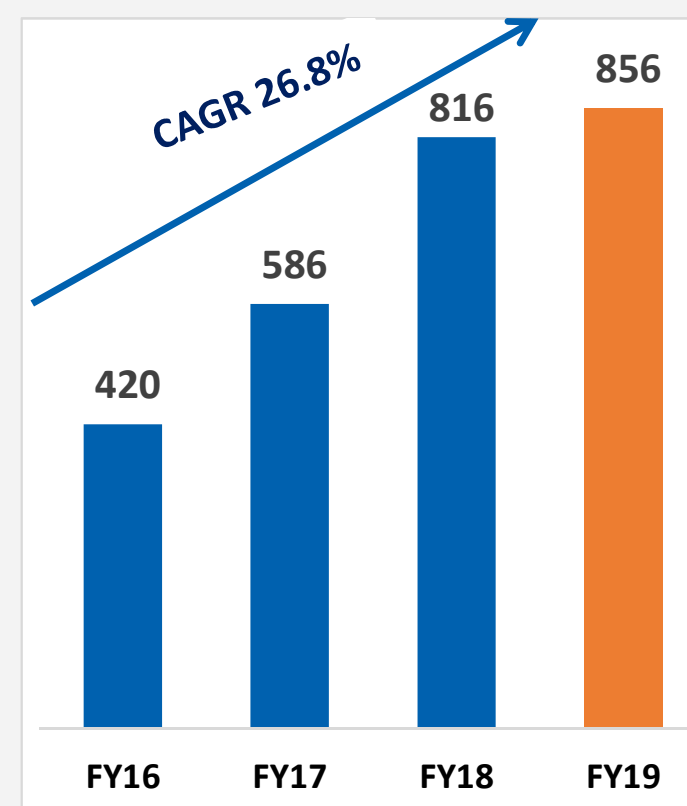
RESINOVA- EBIDTA



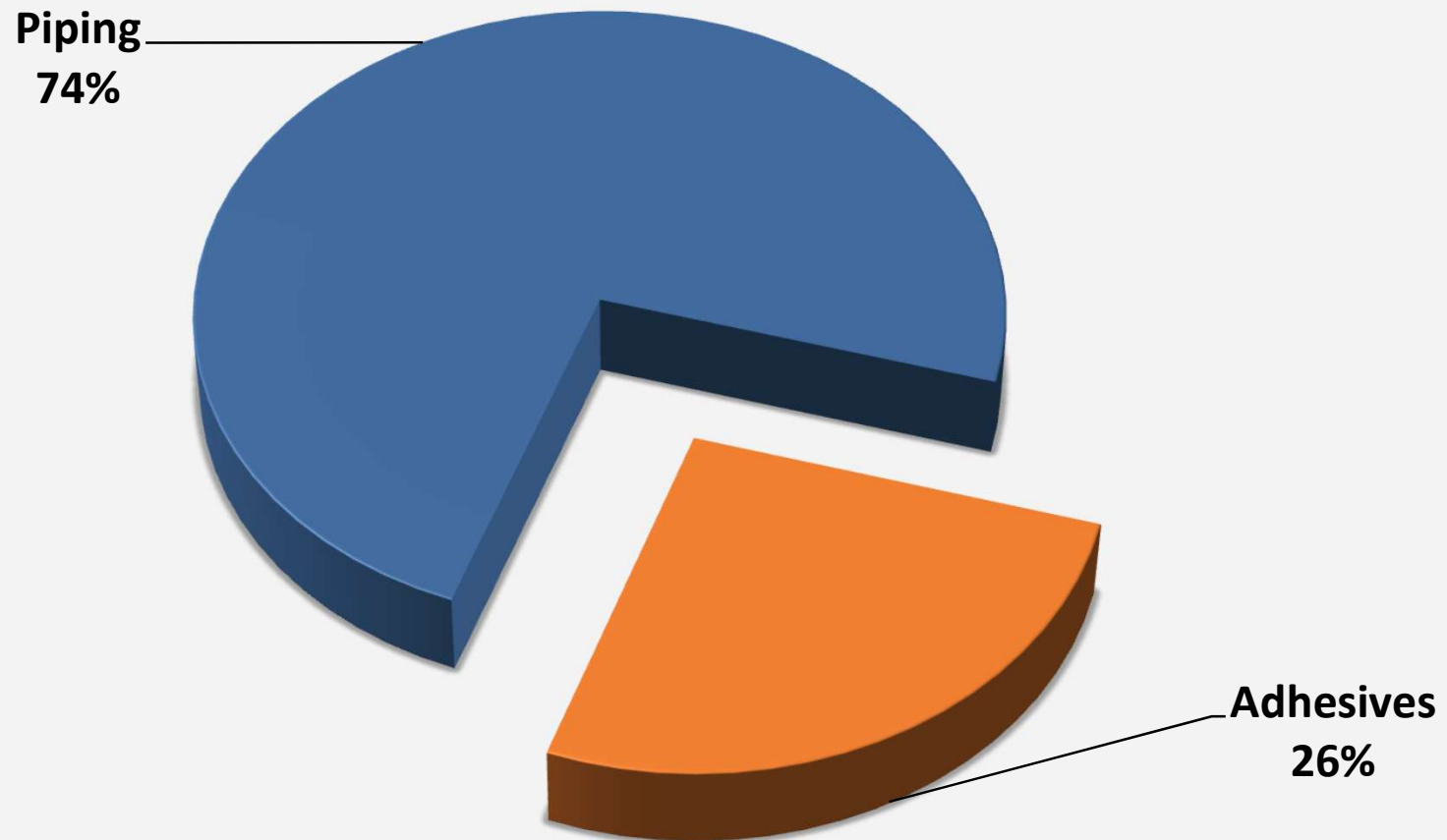
SEAL IT-UK & USA EBIDTA



ADHESIVE TOTAL- EBIDTA

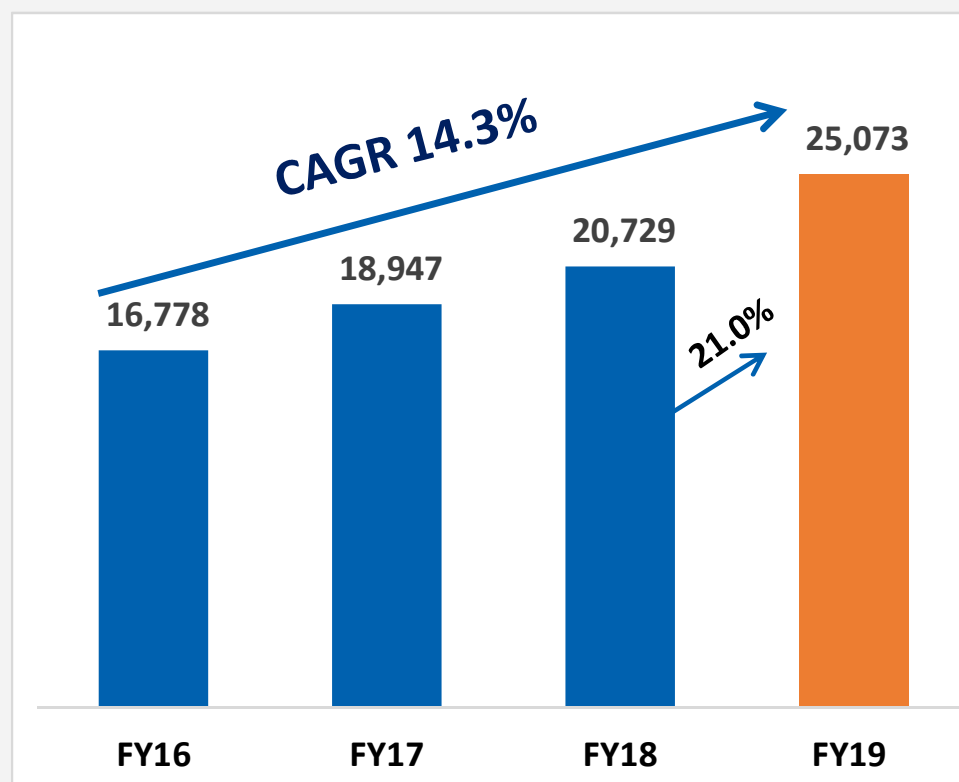


GROUP REVENUE BREAKUP – FY 18 –19

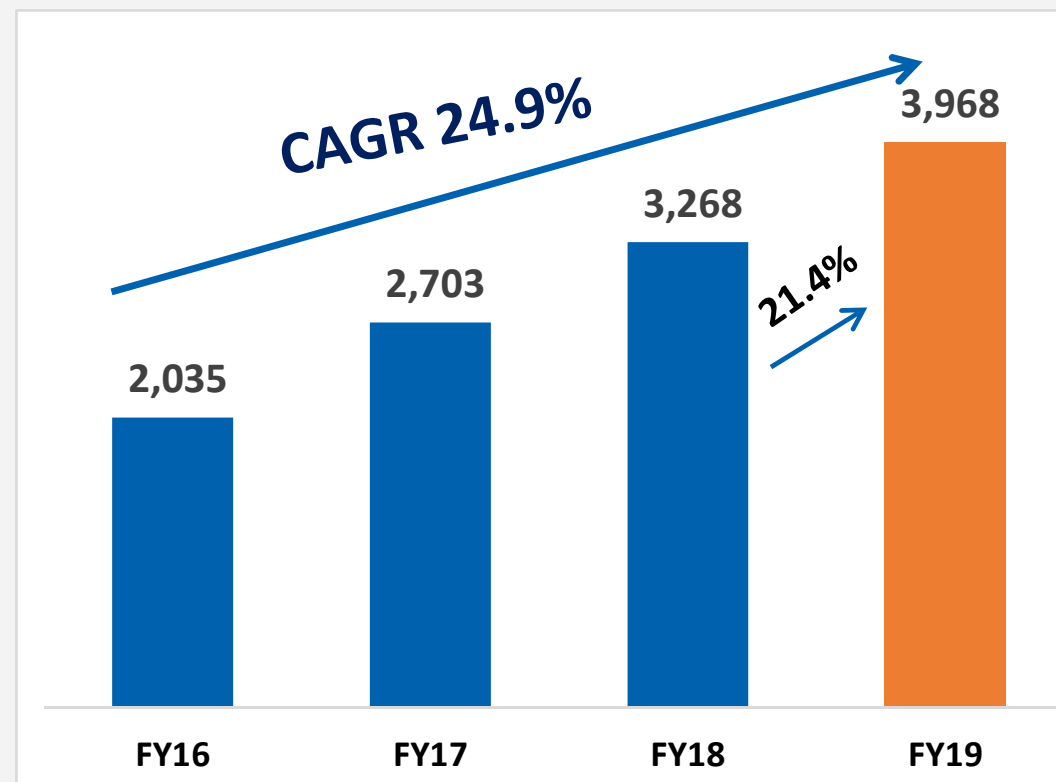


CONSOLIDATED (INR MN.)

NET REVENUE



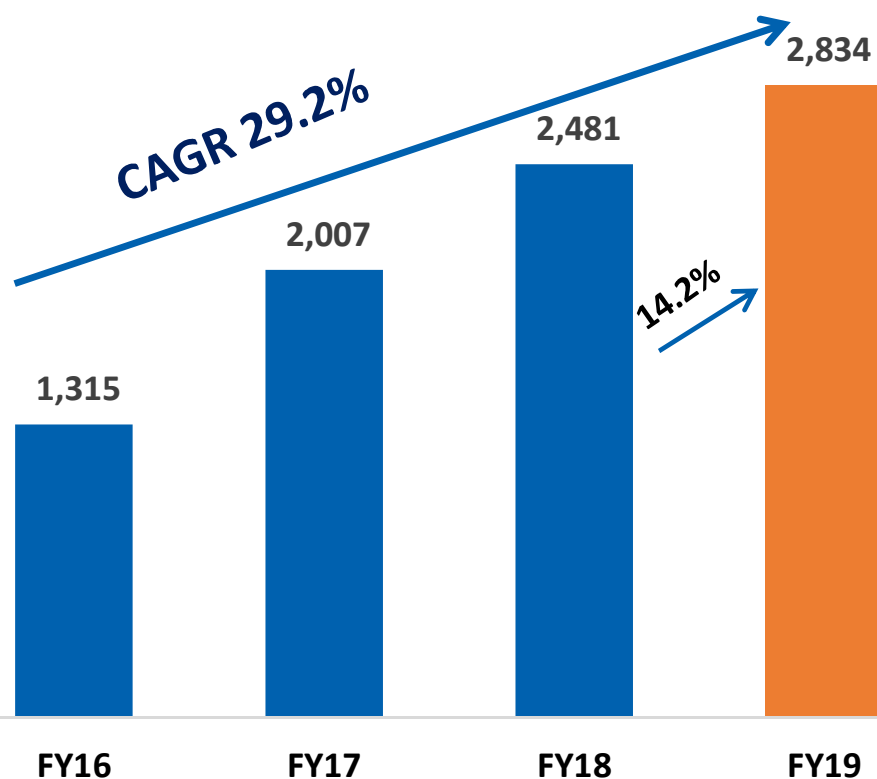
EBIDTA



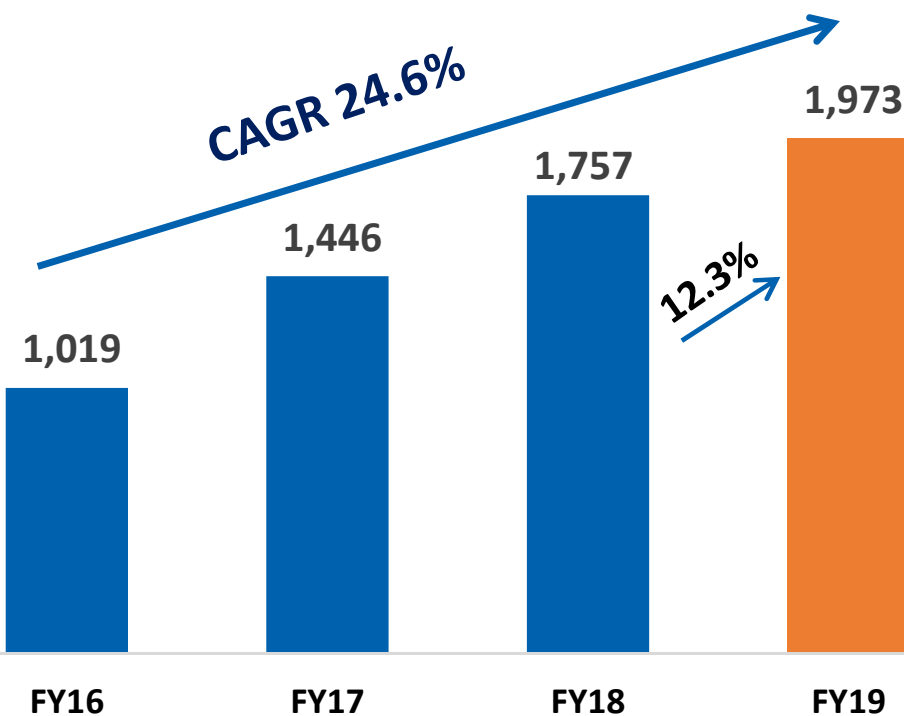
Sales of FY 18 is regrouped in compliance with Ind AS 115.
FY 19 is inclusive of Rex Poly numbers from July 10, 2018.

CONSOLIDATED (INR MN.)

PBT



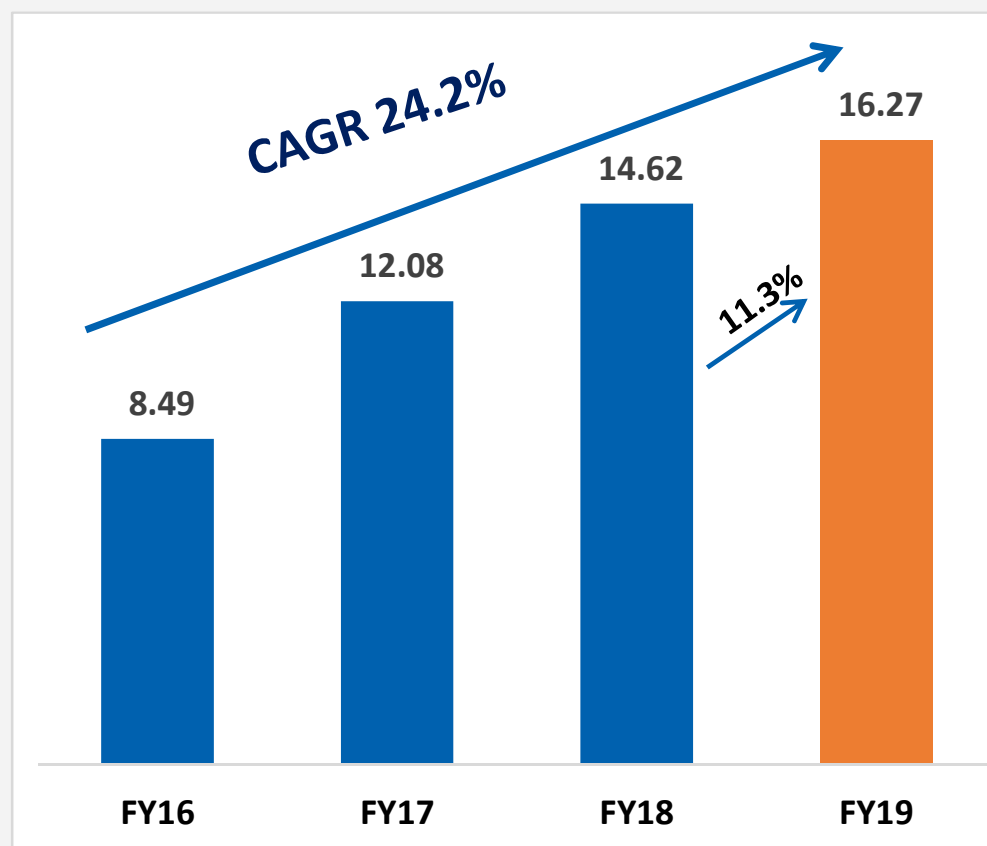
PAT



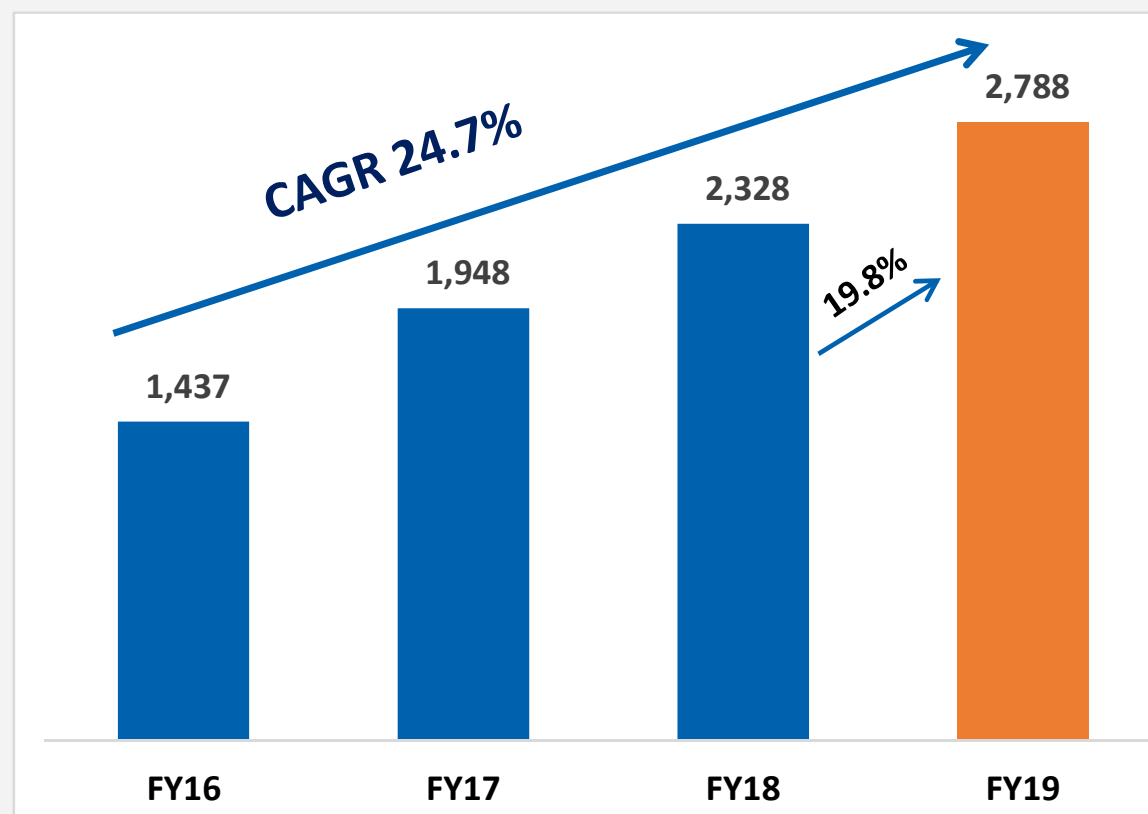
FY 19 is inclusive of Rex Poly numbers from July 10, 2018.

CONSOLIDATED (INR MN. EXCEPT EPS)

EPS



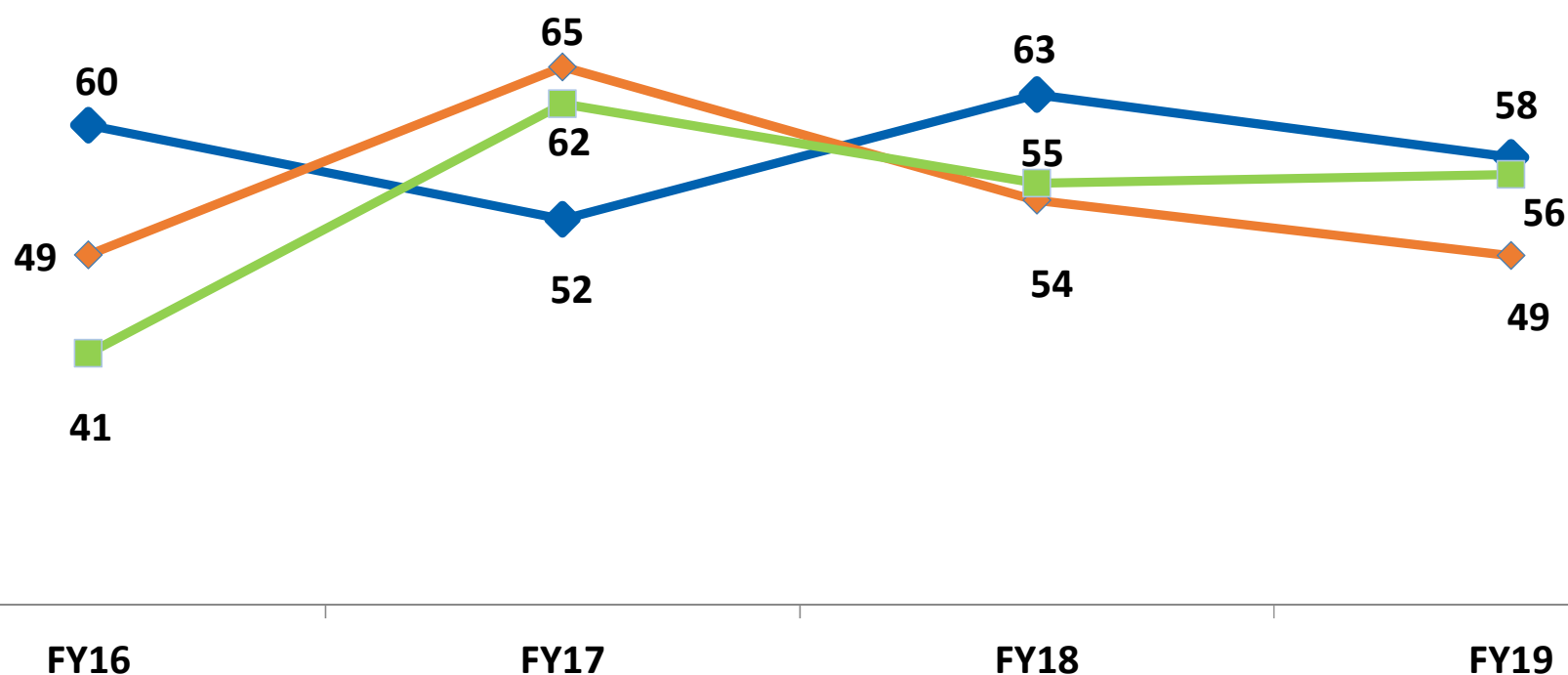
CASH PROFIT



FY 19 is inclusive of Rex Poly numbers from July 10, 2018.

GROUP WORKING CAPITAL RATIO (IN DAYS)

◆ Inventory No. of days ◆ Debtors No. of days ■ Net Working Capital No. of days



Sales of FY 18 is regrouped in compliance with Ind AS 115.
FY 19 is inclusive of Rex Poly numbers from July 10, 2018.

KEY TAKE AWAYS:

- In FY19 Rex numbers are considered from July 10, 2018 onwards
- The full year numbers of Rex will be considered from next year
- Infra product expansion (Rex) will be completed in July 2019
- Hosur: Depot building completed and operational, production building completed, machinery installation is going on, expected to be completed by July 2019
- The company has purchased land approx. 100,000 Sq. yard to establish manufacturing facility in Bhubaneswar, Odisha (East India). Construction will start in current year, plant will be ready by September 2020
- Rescue Tape import started from USA plant (Seal It). Initially response is encouraging in Resinova channel

THANK YOU

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